

TOWN MANAGER'S REPORT
OCTOBER 2018

➤ **Financial Report YTD FY19**

- Unrestricted General Funds Balance \$5,581,353; Restricted Funds Balance \$4,858,778
- General Revenue \$875,962; Budget \$898,423; 97.50% of budget
- General Expenses \$349,796; Budget \$898,423; 38.93% of budget
- Restricted Revenue \$643,204; Budget \$435,543; 147.68% of budget
- Transfer Tax Expenses \$156,467; Budget \$2,546,366; 6.14% of budget
- Grants/Other Expenses \$67,765; Budget \$97,571; 69.45% of budget
- Total Cash Assets \$10,457,525; Total Cash Liabilities \$86,686

We moved \$750,000.00 from the Town's General Checking Account and opened 3 Certificates of Deposit with WSFS. (Unrestricted funds)

➤ **Administration**

The following are my highpoints of the 2018 ICMA Conference in Baltimore, MD.

Keynote Speakers:

- Daniel Pink - Author, Washington, DC
Mr. Pink spoke on his new book *The Scientific Secrets of Perfect Timing*. He states that while everyone knows that timing is everything, we don't know much about timing itself, and we often assume that it is an art. Mr. Pink shows in his new book, that timing is really a science and unlocks the scientific secrets to good timing to help you flourish at work, at school, and at home. He drew research from psychology, biology, and economics, and distills cutting-edge research and data on timing and integrates them into a fascinating narrative packed with stories and practical takeaways that provide compelling insights into how we can live richer, more engaged lives. Most interesting!
- Doris Kearns Goodwin - Author, Speaker, Concord, MA
One of my favorite authors and speakers. Drawing upon her new book, *Leadership in Turbulent Times*, Pulitzer Prize-winning author and historian, Ms. Goodwin focuses on four presidents - Abraham Lincoln, Theodore Roosevelt, Franklin D. Roosevelt, and Lyndon B. Johnson. She explored their unique journeys to recognize themselves as leaders: their early development, growth through adversity, and ultimately their exercise of leadership. Although set apart in background, abilities, and temperament, these men shared a fierce ambition and a deep seated resilience that enabled them to surmount uncommon adversity. At their best, all four were guided by a sense of moral purpose. At moments of great challenge, they were able to summon their talents to enlarge the opportunities and lives of others. In today's polarized world, these stories of authentic leadership in times of apprehension and fracture take on a singular urgency.
- Greg Bell - Author, Speaker, Portland, OR
Mr. Bell stated that he believes that there is one leadership characteristic that influences and strengthens all others: courage. He said great leaders are willing to swim against the stream. They don't wait for their fear to subside; resilient, they confront it head on. Mr. Bell stated everyone has the capacity to be courageous. He shows you how to unleash your own tenacity and cultivate the bravery and leadership

potential of those around you in his new book *Water the Bamboo: Unleashing the Potential of Teams and Individuals*.

- Wes Moore - Author, Speaker, Baltimore, MD
Mr. Moore is a native of Baltimore and stated he's been very busy since 2011 when he last spoke at an ICMA conference where he shared with attendees how educational opportunities, strong parental influence, mentors, and a community support network helped him transcend the fate of a man with the same name who lived just blocks away and took a tragically different path, ending up in prison. In 2014, Mr. Moore founded and became chairman of the Baltimore's Bridge EdU, an organization that helps students from marginalized populations navigate higher education and prepare for successful careers. Last year, he was appointed CEO of Robin Hood, New York City's largest foundation with a sole focus on alleviating poverty. He inspires you to see solutions instead of problems, overcome challenges, reach higher, lift up others, and find the power and purpose to achieve any goal.

Educational Sessions

- How Cities are Building Capacity for Collaborative Community Engagement
- Social Media: Where Residents and Local Government Unite
- Five Ways to Improve Council-Manager Relationships and Engagement
- Rules of Engagement: Setting the Stage for Engaging Unengaged Residents
- Abuse and Addiction: It's in Your Workforce, Too
- Incivility and Political Dysfunction: What Can We Do about It?
- Unleashing the Potential of Teams and Individuals
- Ethics and Corruption: What to Do When It Isn't You
- When "Mom and Pop" Need a Little Help
- Eight Best Practices for Selling Your Community to Retailers
- Crisis Ready
- Unveiling the Mystery of Nonprofit-Public Partnerships
- We, Not Me: Beyond Service Awards
- Job Purposes, Not Job Descriptions

Attached are the following reports:

1. Crime Mapping for October
2. MVFC Fire & EMS Activity Report
3. Delaware State Police Patrols
4. Expense Report for 2018 ICMA Conference

Respectfully submitted,
Deborah Botchie
Town Manager