

SUSSEX COUNTY is Our Specialty



David Tam, MD, MBA, CPHE, FACHE
President & CEO





Sussex County is Our Specialty

Our focus and commitment to the health and wellbeing of Sussex County – our home and headquarters for more than a century – is unmatched.



STRATEGIC PLAN

FRAMING OUR FUTURE

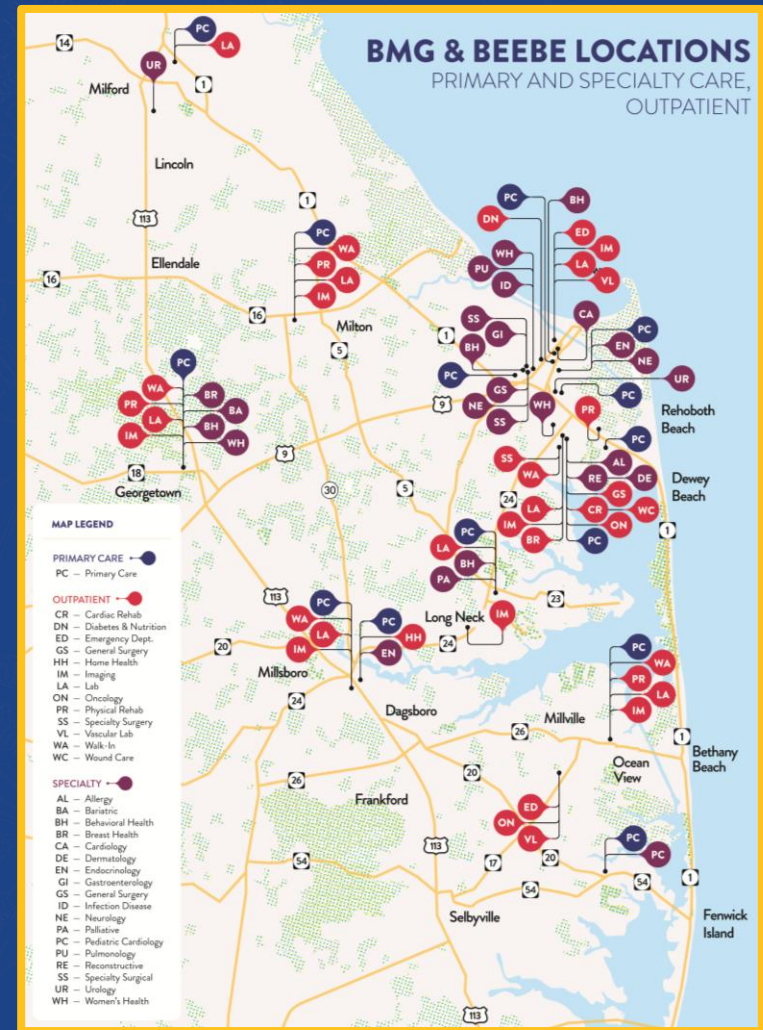
To ensure is the healthcare provider of choice for area residents and visitors alike, we must:

1. **Deliver** Superior Access to Care and a Superior Patient Experience
2. **Enhance** and Expand Core Clinical Services that Serves Community Needs
3. **Develop** Patient-Centric Program that are Inclusive for All People
4. **Become** the Employee and Partner of Choice in Sussex County
5. **Steward** Resources and Promote an Agile business Model to Ensure Beebe's Sustainability and Success

We Succeed Together as One Beebe.

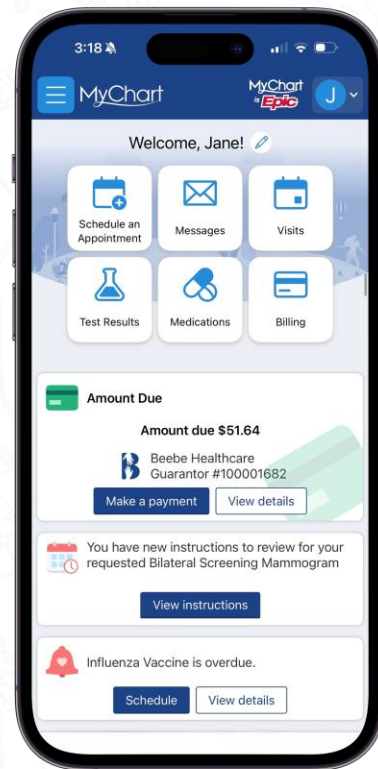
Deliver Superior Access and Patient Experience

- Growing Medical Education programs bringing 20,000 more primary care appointments to Sussex County
- When South Coastal opened in 2020, it was a shift in our focus.
- Now look at how we have grown to serve all of Sussex County.
- **Goal: 20-minute drive time to Beebe location.**



All Your Health Information in One Place MyChart is Here!

- Medications, test results, appointments, bills, and more across multiple Beebe locations
- Quickly schedule appointments and find care
- Message with your care team anywhere
- Family health management
- Quick online care when appropriate
- National health connectivity: take MyChart with you anywhere
- More than **38,000** patients have signed up!





Enhance and Expand Core Clinical Services for Community



- **Introducing the Cardiovascular Institute at Beebe Healthcare**
- Bringing Neurosurgery back to Beebe and building a **Neurosciences Institute**
- Clinical affiliations with Nemours Children's Health, Jefferson Health continue to grow
- As Sussex grows, Beebe is adapting its core services to meet the community's needs.



OUR NEWEST EXPERT CLINICIANS



**Dr. Punit
Pandya**

Fellowship-trained
Neurosurgeon from
Jefferson Medical
Group, seeing
Beebe patients.



**Dr. Andrew
Foy**

Board-certified
Cardiologist,
member of Beebe
Medical Group and
Cardiovascular
Institute, specializing
in hypertension.



**Dr. Chris
Caputo**

Board-certified
Urologist, member of
Beebe Medical Group, first
in state to perform
aquablation.





Develop Inclusive, Patient-Centric Programs



- Community Outreach and its Mobile Fleet organize about 120 events and participate in over 500 each year
- Epic's analytics capabilities will help Beebe identify health trends, address gaps in care, and proactively manage chronic conditions
- Our Family Medicine Residency now has 12 residents. **All 4 from the initial class are committed to staying in Sussex County.**
- Seeking accreditation for Internal Medicine Residency to increase our residents to more than 20 physicians.



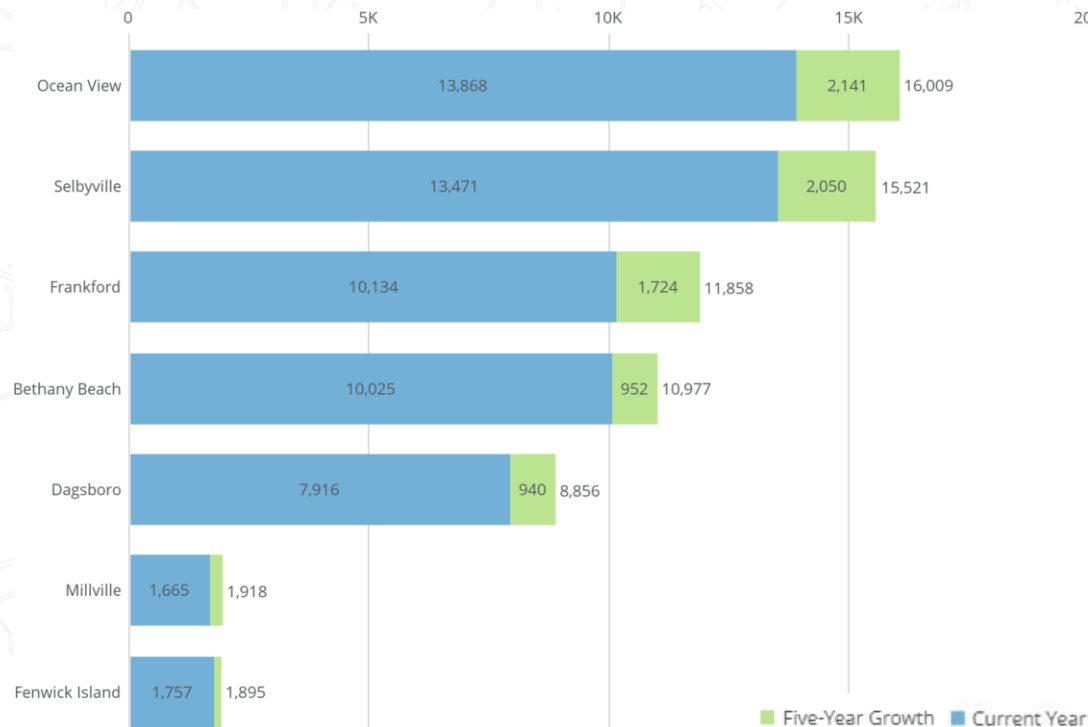
Become the Employee and Partner of Choice



- Beebe is seeking to recruit the best clinicians
- Sussex needs an additional 336 clinicians by 2030 to maintain current ratio
- Support staff is critical component of comprehensive, integrated health system
- Rising housing costs and limited availability challenge the market
- **Beebe is at the forefront of leading the growth conversation in Sussex.**



General Population Growth



- The South Coastal area is expected to see a large population increase over the next five years
- Frankford expects to see the highest percent change of 17%
- It's the highest predicted cumulative growth in all of our markets.

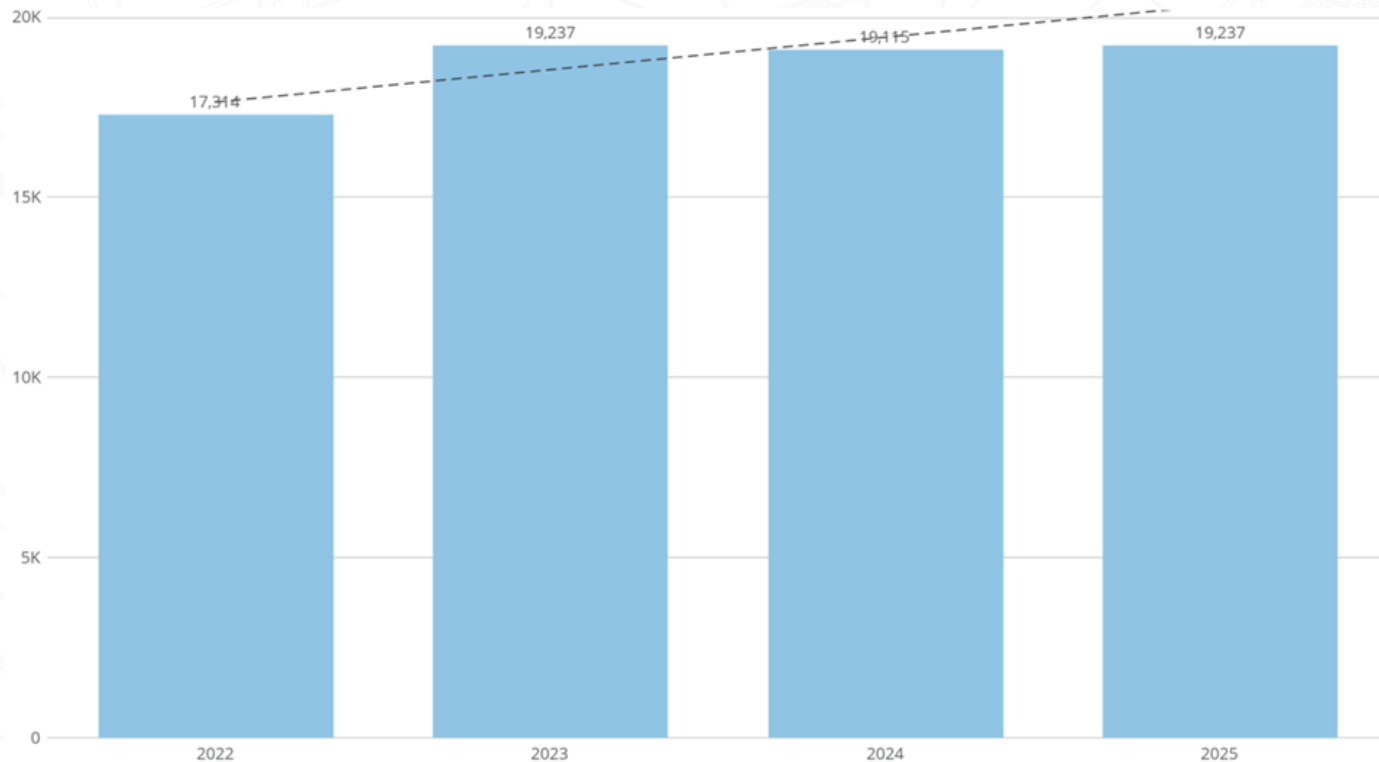
Growth Expected for Services

Over the next 5 years there will be a significant growth in need of services in the area

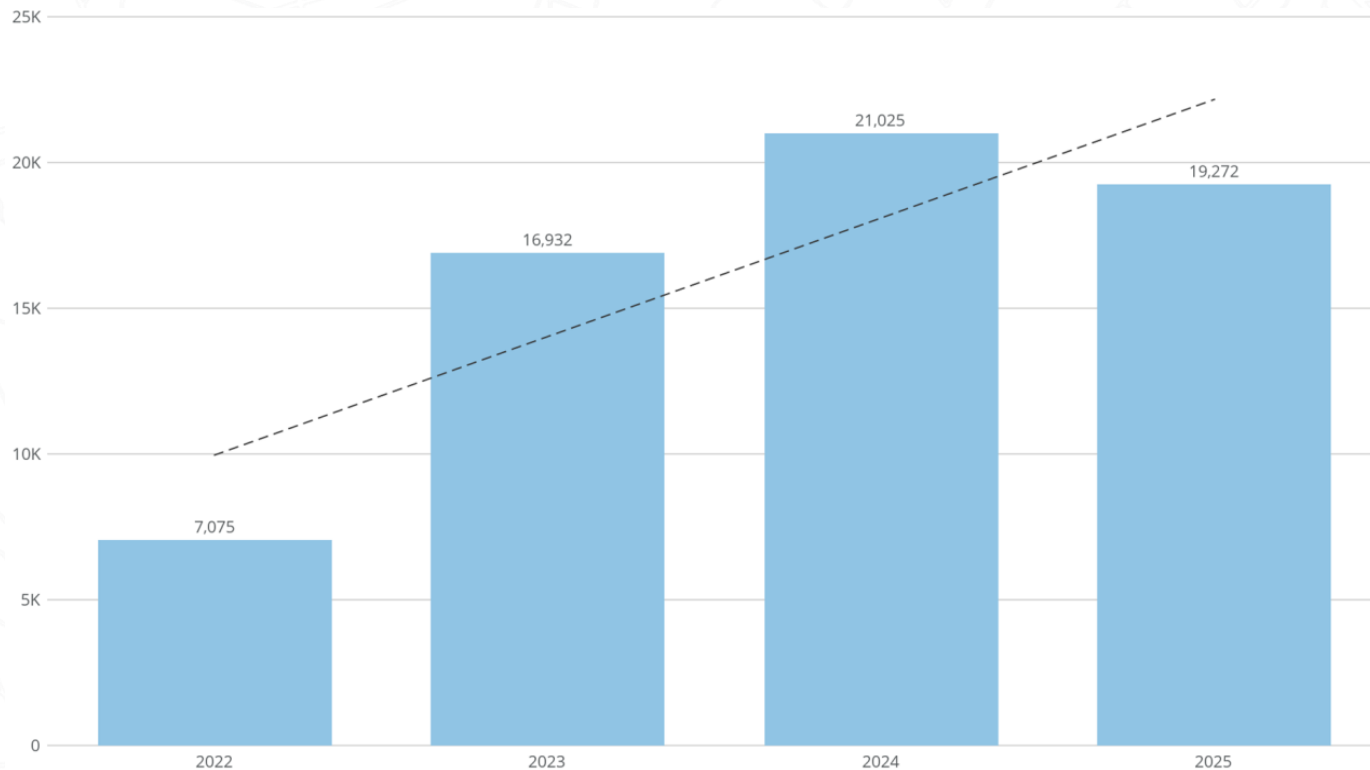
- Psychiatry: 35%
- Endocrinology 29%
- Physical Rehabilitation: 27.3%
- Neurology and Spine: ~21% each
- Cardiology: 19%



South Coastal Campus Growth Emergency Department



South Coastal Campus Growth Cancer Center





We are Focused on Keeping YOUR Care in Sussex County

- Now is a pivotal moment for healthcare organizations
- Dramatic growth in Sussex County
- Legislative changes
- Reimbursement and staffing challenges
- Evolving patient expectations



Beebe is taking strategic steps that will create a stable financial foundation for Beebe while allowing us to grow and continue providing top care to Sussex County for years to come.



QUESTIONS?

beebehealthcare.org



THANK
YOU

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Learn about how we care for the
people of Sussex County.

beebehealthcare.org

